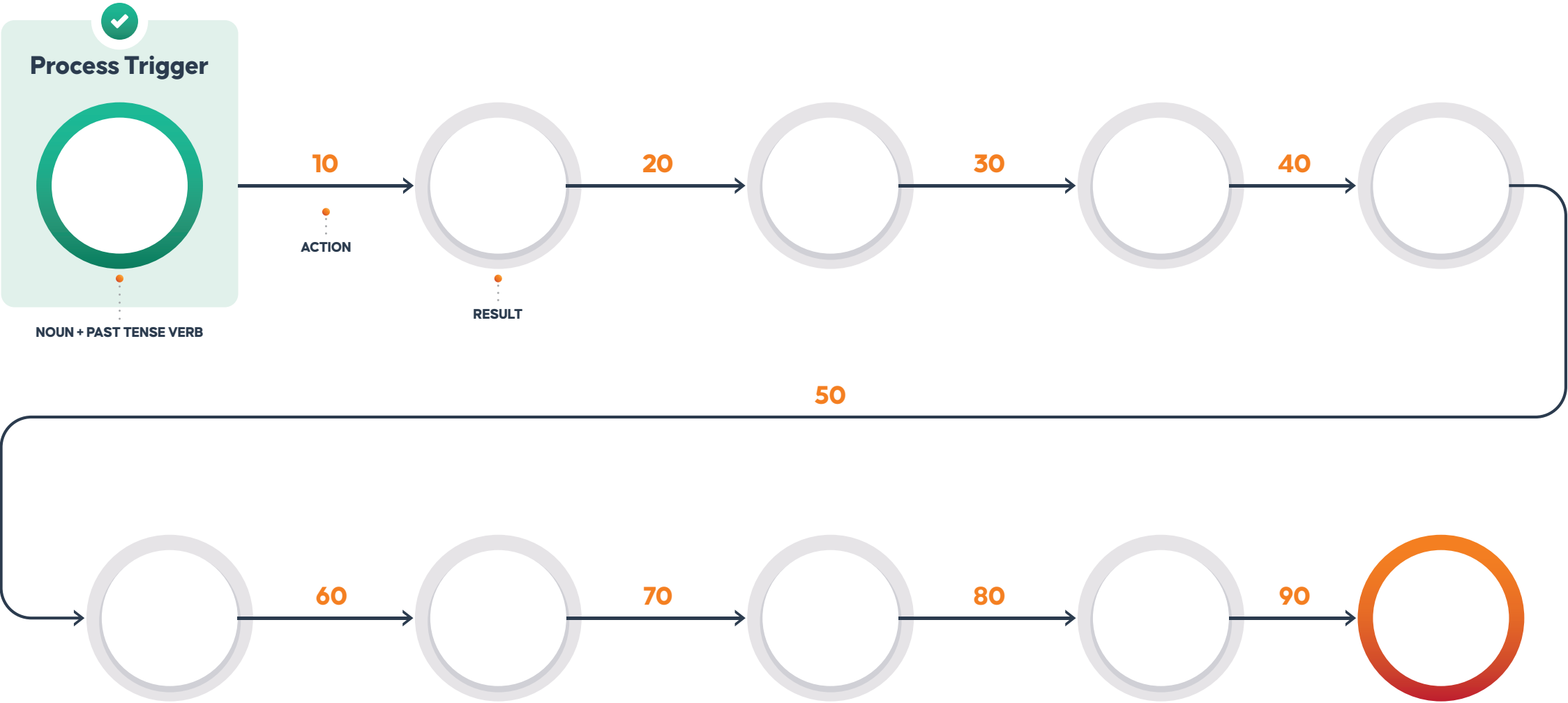




SNAP THE CODE FOR
VISTAGE MEMBER
RESOURCES

LAST _____	TODAY	CHANGE (+ OR -)
START	START	START
TOTAL	TOTAL	TOTAL



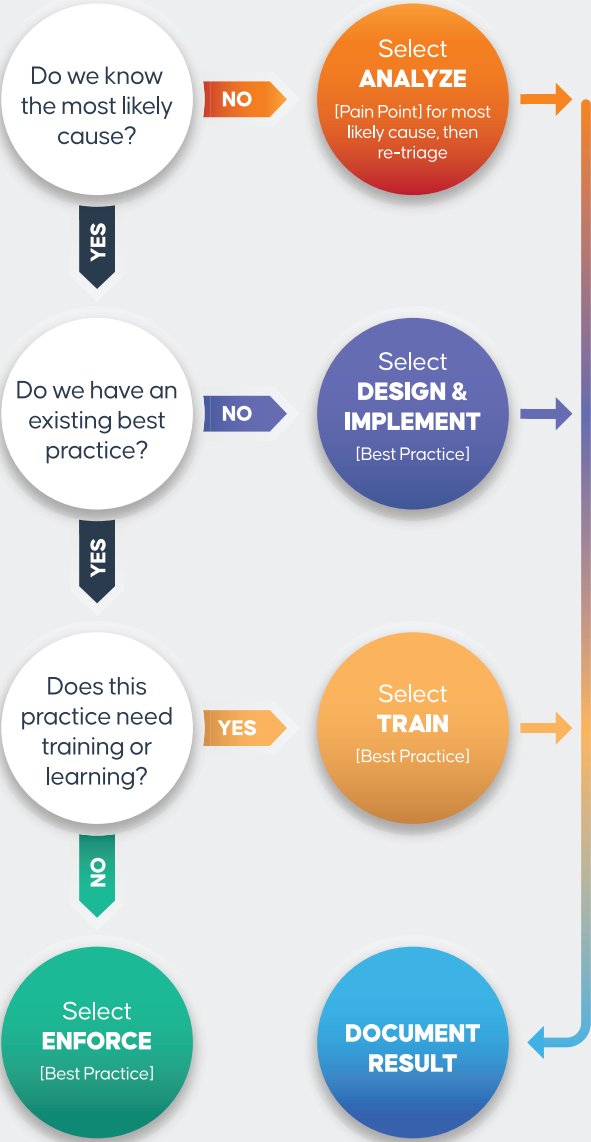
Pain Points

ACTION #	%	PAIN

Remedies

ADTE	PROPOSED REMEDY	RANKING
Design	Design a worksheet checklist to ensure all required data is entered	4

Notes



TRIAGE REMEDY LANGUAGE

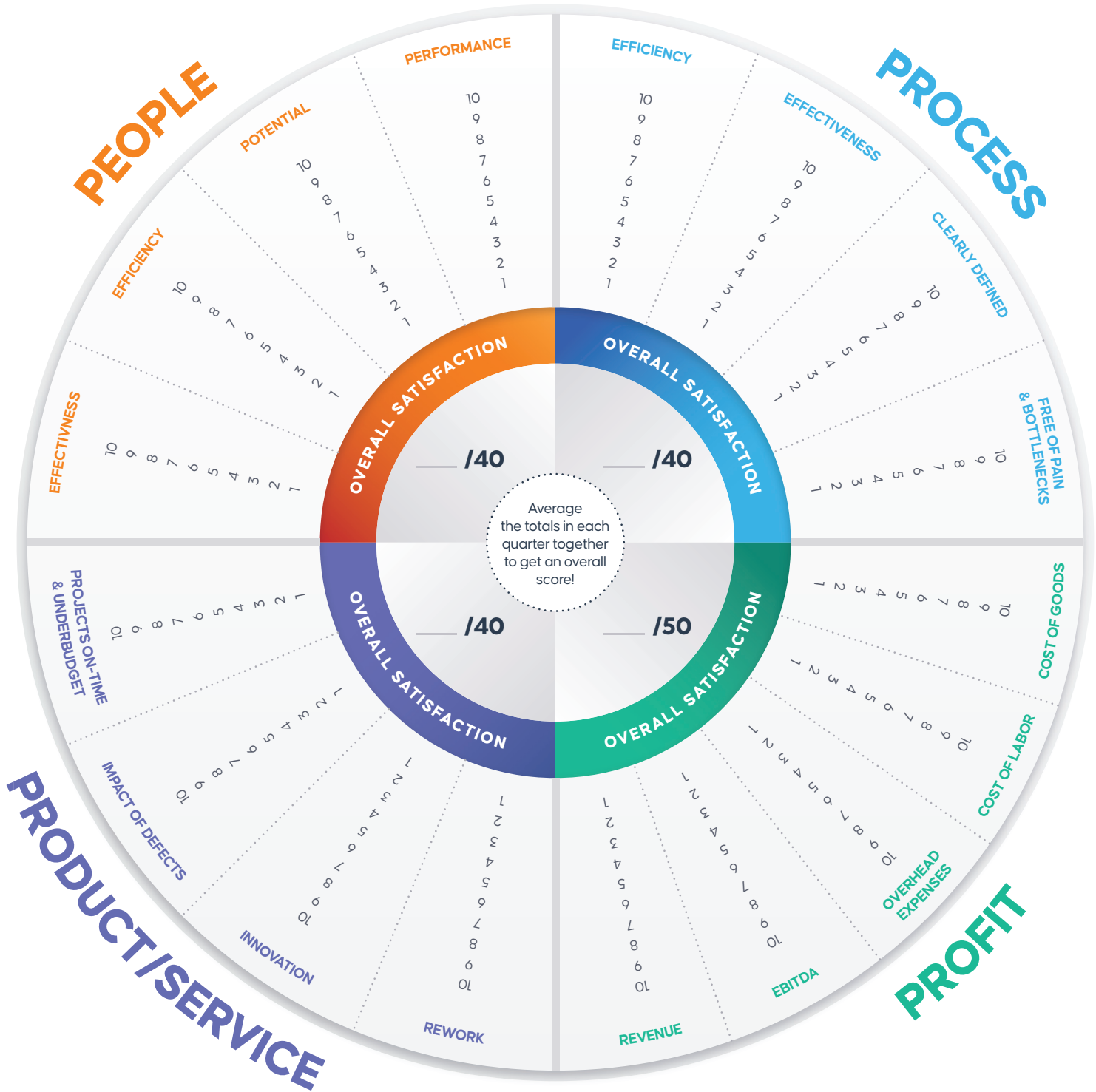
-  **ANALYZE**
why a [Pain Point] occurs. Then, triage the cause(s)
-  **DESIGN & IMPLEMENT**
a [Best Practice] to do what
-  **TRAIN**
who on what [Best Practice]
-  **ENFORCE**
what [Best Practice] with whom

The Fixer Framework

How satisfied are you with each segment of your business from 1-10, with 10 being 100% satisfied.

INSTRUCTIONS

- STEP 1 Rate how satisfied are you currently in each area from 1-10.
- STEP 2 Add up your total for each section and write it in the middle quadrants.
- STEP 3 Repeat the exercise, but select the number of your optimal satisfaction level (your goal).



Quality, Quantity, Cost (QQC) Control Chart

You can't fix what you can't see.

Learn the back of the napkin technique that can revolutionize any decision making process.

